

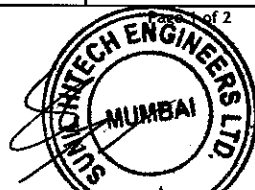
**Sunil Hi Tech**  
Engineers Limited

**SUNIL HITECH ENGINEERS LIMITED**

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2013

(₹ In Lacs)

| SR. NO.  | PARTICULARS  | QUARTER ENDED |            |            | NINE MONTHS ENDED        |            | YEAR ENDED  |
|----------|--|---------------|------------|------------|--------------------------|------------|-------------|
|          |  | 31/12/2013    | 30/09/2013 | 31/12/2012 | 31/12/2013               | 31/12/2012 | 31/03/2013  |
|          |  | Unaudited     | Unaudited  | Unaudited  | Unaudited                | Unaudited  | Audited     |
| 1        | Income from operations   |               |            |            |                          |            |             |
|          | a) Net sales / income from operations  | 36,209.07     | 27,304.15  | 34,495.93  | 93,391.52                | 84,601.02  | 1,08,923.83 |
|          | b) Other operating income  | 62.91         | 99.64      | 193.67     | 281.67                   | 420.02     | 677.72      |
|          | Total income from operations (net)   | 36,271.98     | 27,403.79  | 34,689.60  | 93,673.19                | 85,021.04  | 1,09,601.55 |
| 2        | Expenses   |               |            |            |                          |            |             |
|          | a) Cost of materials consumed  | 2,937.29      | 4,420.79   | 7,461.36   | 13,366.80                | 21,890.04  | 30,427.40   |
|          | b) Purchase of Stock in Trade  | 19,247.51     | 11,205.48  | 15,068.07  | 41,666.08                | 27,241.91  | 28,487.72   |
|          | c) Changes in inventories of finished goods, work-in-progress and stock-in-trade                               |               |            |            |                          |            |             |
|          | d) Employee benefits expense   | 1,689.50      | 1,778.39   | 1,603.40   | 5,122.35                 | 4,928.88   | 6,431.73    |
|          | e) Depreciation and amortisation expense   | 621.06        | 627.62     | 751.48     | 1,819.88                 | 2,172.71   | 2,959.09    |
|          | f) Contract and site expenses  | 8,122.59      | 5,706.99   | 6,002.74   | 20,141.23                | 17,694.32  | 25,568.23   |
|          | g) Other expenses  | 924.07        | 1,381.55   | 1,699.99   | 4,260.33                 | 4,738.38   | 6,436.18    |
|          | Total expenses   | 33,542.02     | 25,120.82  | 32,587.04  | 86,376.67                | 78,666.24  | 1,00,310.35 |
| 3        | Profit / (Loss) from operations before other income, finance costs and exceptional items (1 - 2)               | 2,729.96      | 2,282.97   | 2,102.56   | 7,296.52                 | 6,354.80   | 9,291.20    |
| 4        | Other income   | 205.75        | 320.41     | 91.07      | 722.65                   | 613.33     | 907.79      |
| 5        | Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)                    | 2,935.71      | 2,603.38   | 2,193.63   | 8,019.17                 | 6,968.13   | 10,198.99   |
| 6        | Finance costs  | 1,951.29      | 2,037.41   | 1,440.00   | 5,677.54                 | 4,326.31   | 5,832.34    |
| 7        | Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)              | 984.42        | 565.97     | 753.63     | 2,341.63                 | 2,641.82   | 4,366.65    |
| 8        | Exceptional items  | -             | -          | -          | -                        | -          | -           |
| 9        | Profit / (Loss) from ordinary activities before tax (7 - 8)  | 984.42        | 565.97     | 753.63     | 2,341.63                 | 2,641.82   | 4,366.65    |
| 10       | Tax expenses   | 358.05        | 376.78     | 348.42     | 912.09                   | 922.06     | 1,573.44    |
| 11       | Net Profit / (Loss) from ordinary activities after tax (9 - 10)  | 626.37        | 189.19     | 405.21     | 1,429.54                 | 1,719.76   | 2,793.21    |
| 12       | Extraordinary items  | -             | -          | -          | -                        | -          | -           |
| 13       | Net Profit / (Loss) for the period (11 + 12)   | 626.37        | 189.19     | 405.21     | 1,429.54                 | 1,719.76   | 2,793.21    |
| 14       | Paid-up equity share capital (Face value ₹ 10/- each)  | 1,227.52      | 1,227.52   | 1,227.52   | 1,227.52                 | 1,227.52   | 1,227.52    |
| 15       | Reserves excluding Revaluation reserves as per Balance sheet of previous accounting year.                      |               |            |            |                          |            | 26,706.64   |
| 16       | Earnings per share (EPS) (not annualised) (in ₹)<br>Basic and diluted EPS before and after extraordinary items | 5.10          | 1.54       | 3.30       | 11.65                    | 14.01      | 22.75       |
| <b>A</b> | <b>PARTICULARS OF SHAREHOLDING</b>   |               |            |            |                          |            |             |
| 1        | Public Shareholding  |               |            |            |                          |            |             |
|          | - Number of shares   | 57,44,170     | 57,44,170  | 57,44,170  | 57,44,170                | 57,44,170  | 57,44,170   |
|          | - Percentage of shareholding   | 46.80%        | 46.80%     | 46.80%     | 46.80%                   | 46.80%     | 46.80%      |
| 2        | Promoters and Promoter Group Shareholding  |               |            |            |                          |            |             |
|          | a) Pledged / Encumbered  |               |            |            |                          |            |             |
|          | - Number of shares   | NIL           | NIL        | NIL        | NIL                      | NIL        | NIL         |
|          | - Percentage of shares (as a % of the total shareholding of promoter and promoter group)                       | NIL           | NIL        | NIL        | NIL                      | NIL        | NIL         |
|          | - Percentage of shares (as a % of the total share capital of the company)                                      | NIL           | NIL        | NIL        | NIL                      | NIL        | NIL         |
|          | b) Non-encumbered  |               |            |            |                          |            |             |
|          | - Number of shares   | 65,30,990     | 65,30,990  | 65,30,990  | 65,30,990                | 65,30,990  | 65,30,990   |
|          | - Percentage of shares (as a % of the total shareholding of promoter and promoter group)                       | 100.00%       | 100.00%    | 100.00%    | 100.00%                  | 100.00%    | 100.00%     |
|          | - Percentage of shares (as a % of the total share capital of the company)                                      | 53.20%        | 53.20%     | 53.20%     | 53.20%                   | 53.20%     | 53.20%      |
| <b>B</b> | <b>INVESTOR COMPLAINTS</b>   |               |            |            |                          |            |             |
|          |  |               |            |            | QUARTER ENDED 31/12/2013 |            |             |
| 1        | Pending at the beginning of the quarter  |               |            |            | NIL                      |            |             |
| 2        | Received during the quarter  |               |            |            | 6                        |            |             |
| 3        | Disposed of during the quarter   |               |            |            | 6                        |            |             |
| 4        | Remaining unresolved at the end of the quarter   |               |            |            | NIL                      |            |             |



**SUNIL HITECH ENGINEERS LIMITED**  
STANDALONE SEGMENT WISE REVENUE, RESULT AND CAPITAL EMPLOYED FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2013

(₹ in Lacs)

| SR. NO. | PARTICULARS  | QUARTER ENDED    |                  |                  | NINE MONTHS ENDED |                  | YEAR ENDED         |
|---------|--|------------------|------------------|------------------|-------------------|------------------|--------------------|
|         |  | 31/12/2013       | 30/09/2013       | 31/12/2012       | 31/12/2013        | 31/12/2012       | 31/03/2013         |
|         |  | Unaudited        | Unaudited        | Unaudited        | Unaudited         | Unaudited        | Audited            |
| 1       | <b>Segment Revenue</b>   |                  |                  |                  |                   |                  |                    |
|         | (Net sales / income from each segment)                         |                  |                  |                  |                   |                  |                    |
|         | a. Project   | 15,129.36        | 13,482.03        | 18,378.62        | 46,866.59         | 54,855.44        | 77,125.23          |
|         | b. Overhauling & Maintenance                                   | 1,453.55         | 998.90           | 1,020.92         | 2,872.46          | 2,370.68         | 3,021.09           |
|         | c. Supply  | 19,626.16        | 12,823.22        | 15,096.39        | 43,652.47         | 27,374.90        | 28,777.51          |
|         | <b>Total</b>   | <b>36,209.07</b> | <b>27,304.15</b> | <b>34,495.93</b> | <b>93,391.52</b>  | <b>84,601.02</b> | <b>1,08,923.83</b> |
|         | Less: Intersegment revenue                                     | -                | -                | -                | -                 | -                | -                  |
|         | <b>Net sales / income from operations</b>                      | <b>36,209.07</b> | <b>27,304.15</b> | <b>34,495.93</b> | <b>93,391.52</b>  | <b>84,601.02</b> | <b>1,08,923.83</b> |
| 2       | <b>Segment Results</b>   |                  |                  |                  |                   |                  |                    |
|         | (Profit before tax and finance cost)                           |                  |                  |                  |                   |                  |                    |
|         | a. Project   | 2,767.86         | 2,282.84         | 2,572.06         | 9,347.60          | 9,095.69         | 12,691.64          |
|         | b. Overhauling & Maintenance                                   | 621.80           | 100.88           | 350.13           | 531.75            | 263.79           | 480.26             |
|         | c. Supply  | (53.71)          | 1,168.50         | 89.08            | 674.47            | 458.99           | 580.66             |
|         | <b>Total</b>   | <b>3,335.95</b>  | <b>3,552.22</b>  | <b>3,011.27</b>  | <b>10,553.82</b>  | <b>9,818.47</b>  | <b>13,752.56</b>   |
|         | Less: i) Finance cost  | 1,951.29         | 2,037.41         | 1,440.00         | 5,677.54          | 4,326.31         | 5,832.34           |
|         | ii) Other un-allocable expenditure net off un-allocable income | 400.24           | 948.84           | 817.64           | 2,534.65          | 2,850.34         | 3,553.57           |
|         | <b>Profit before tax</b>                                       | <b>984.42</b>    | <b>565.97</b>    | <b>753.63</b>    | <b>2,341.63</b>   | <b>2,641.82</b>  | <b>4,366.65</b>    |
| 3       | <b>Capital Employed</b>  |                  |                  |                  |                   |                  |                    |
|         | (Segment assets - Segment liabilities)                         |                  |                  |                  |                   |                  |                    |
|         | (Based on reasonable estimate)                                 |                  |                  |                  |                   |                  |                    |
|         | a. Project   | 56,226.92        | 50,290.34        | 34,022.05        | 56,226.92         | 34,022.05        | 37,491.82          |
|         | b. Overhauling & Maintenance                                   | 2,531.72         | 1,474.99         | 1,714.41         | 2,531.72          | 1,714.41         | 1,798.71           |
|         | c. Supply  | (10,621.83)      | (10,322.62)      | 675.43           | (10,621.83)       | 675.43           | (205.09)           |
|         | <b>Total</b>   | <b>48,136.81</b> | <b>41,442.71</b> | <b>36,411.89</b> | <b>48,136.81</b>  | <b>36,411.89</b> | <b>39,085.44</b>   |
|         | d. Unallocated   | (18,050.60)      | (12,157.88)      | (9,378.85)       | (18,050.60)       | (9,378.85)       | (10,603.78)        |
|         | <b>Total Capital Employed</b>                                  | <b>30,086.21</b> | <b>29,284.83</b> | <b>27,033.04</b> | <b>30,086.21</b>  | <b>27,033.04</b> | <b>28,481.66</b>   |

Notes :

- The above results have been reviewed by the Audit Committee and thereafter approved and taken on record by the Board of Directors at their meeting held on 14 February 2014.
- The Statutory Auditors have carried out limited review of the above results.
- The previous period's figures have been regrouped / rearranged wherever necessary.

By order of the Board  
For Sunil Hitech Engineers Limited

Sunil R. Gutte  
Joint Managing Director

Mumbai, 14 February 2014

