

## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST DEC. 2009 (Rs in Lacs)

| Sr. No. | Particulars  | 3 months ended     | 3 months ended in | Year to Date figures | Year to Date figures  | Figures for the year |
|---------|--|--------------------|-------------------|----------------------|-----------------------|----------------------|
|         |  | 31st December 2009 | the previous year | for current period   | for the previous year | ended 31st March,09  |
|         |  | (Unaudited)        | (Unaudited)       | (Unaudited)          | (Unaudited)           | (Audited)            |
| 1       | Net Sales/Income from Operations   | 15,460.72          | 14,752.51         | 55,006.58            | 38,985.25             | 59,821.10            |
| 2       | Expenditure  |                    |                   |                      |                       |                      |
|         | (a) (increase) / decrease in stock in trade & work in progress                           | -                  | (140.09)          | -                    | (1,880.78)            | 299.97               |
|         | (b) Consumption of Raw materials   | 6,412.12           | 5,190.48          | 26,836.48            | 16,273.40             | 24,641.95            |
|         | (c) Purchase of traded goods   | 626.35             | 820.72            | 917.60               | 1,097.64              | 1,367.87             |
|         | (d) Employees cost   | 662.20             | 413.48            | 1,910.61             | 1,637.97              | 2,321.33             |
|         | (e) Depreciation   | 546.18             | 497.68            | 1,540.26             | 1,194.04              | 1,672.50             |
|         | (f) Site & Operating Exp.  | 5,352.45           | 5,732.71          | 17,952.14            | 14,924.51             | 22,864.77            |
|         | (g) Administrative Exp.  | 401.80             | 564.12            | 1,087.72             | 1,203.16              | 1,453.03             |
|         | <b>Total</b>   | <b>14,001.10</b>   | <b>13,079.10</b>  | <b>50,244.81</b>     | <b>34,449.94</b>      | <b>54,621.42</b>     |
| 3       | Profit from Operations before Other Income, Interest & Exceptional Items (1-2)           | 1,459.62           | 1,673.41          | 4,761.77             | 4,535.31              | 5,199.68             |
| 4       | Other Income   | 250.53             | 102.05            | 598.38               | 254.46                | 420.97               |
| 5       | Profit Before Interest & Exceptional Items (3-4)   | 1,710.15           | 1,775.46          | 5,360.15             | 4,789.77              | 5,620.65             |
| 6       | Interest   | 671.41             | 670.99            | 1,813.11             | 1,635.16              | 2,153.24             |
| 7       | Profit(+)/Loss(-) from Ordinary Activities before tax (5-6)                              | 1,038.74           | 1,104.47          | 3,547.04             | 3,154.61              | 3,467.41             |
| 8       | Tax expenses   |                    |                   |                      |                       |                      |
|         | a) Current Tax   | 405.09             | 392.09            | 1,286.99             | 1,071.61              | 1,282.60             |
|         | b) Fringe Benefit Tax  | -                  | 9.75              | -                    | 20.25                 | 34.00                |
|         | c) Deferred Tax Liability / (Asset)  | 6.49               | (29.18)           | 85.01                | (47.40)               | (277.20)             |
|         | d) Earlier Year Provision  | -                  | -                 | -                    | -                     | (1.54)               |
| 9       | Net Profit(+)/Loss(-) from Ordinary Activities after tax (7-8)                           | 627.16             | 731.81            | 2,175.04             | 2,110.15              | 2,429.55             |
| 10      | Extra ordinary items (net of tax expense Rs.)  | -                  | -                 | -                    | -                     | -                    |
| 11      | Exceptional items  | (12.25)            | 1,377.00          | (571.57)             | 1,386.97              | 1,399.42             |
| 12      | Net Profit(+)/Loss(-) for the period (9-10-11)   | 639.41             | (645.19)          | 2,746.61             | 723.18                | 1,030.13             |
| 13      | Paid-up Equity Share Capital (Face value of Rs.10/-each)                                 |                    |                   |                      |                       | 1,227.52             |
| 14      | Reserves (Excluding Revaluation Reserves)  |                    |                   |                      |                       | 15,596.74            |
| 15      | Earnings Per Share (EPS)   |                    |                   |                      |                       |                      |
|         | a) Basic and diluted EPS before exceptional items  | 5.11               | 5.96              | 17.72                | 17.19                 | 19.79                |
|         | b) Basic and diluted EPS after exceptional items   | 5.21               | -                 | 22.38                | 5.89                  | 8.39                 |
| 16      | Public shareholding  |                    |                   |                      |                       |                      |
|         | Number of shares   | 5,744,170          | 5,750,170         | 5,744,170            | 5,750,170             | 5,744,170            |
|         | percentage of Shareholding   | 46.79%             | 46.84%            | 46.79%               | 46.84%                | 46.79%               |
| 17      | Promoters and Promoter group Shareholding  |                    |                   |                      |                       |                      |
|         | a) Pledged / Encumbered  |                    |                   |                      |                       |                      |
|         | - No. of Shares  | Nil                | Nil               | Nil                  | Nil                   | Nil                  |
|         | - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | Nil                | Nil               | Nil                  | Nil                   | Nil                  |
|         | - Percentage of shares (as a % of the total share capital of the company)                | Nil                | Nil               | Nil                  | Nil                   | Nil                  |
|         | b) Non Encumbered  |                    |                   |                      |                       |                      |
|         | - No. of Shares  | 6,530,990          | 6,524,990         | 6,530,990            | 6,524,990             | 6,530,990            |
|         | - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100%               | 100%              | 100%                 | 100%                  | 100%                 |
|         | - Percentage of shares (as a % of the total share capital of the co.)                    | 53.21%             | 53.16%            | 53.21%               | 53.16%                | 53.21%               |

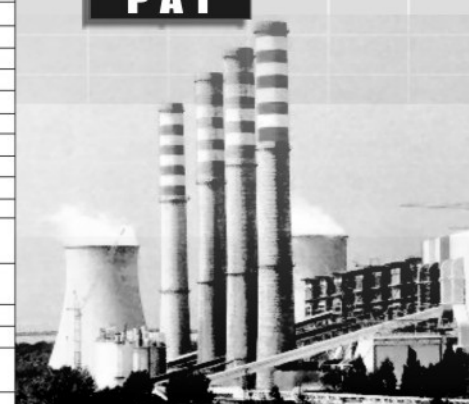
## PERFORMANCE

**154.60**  
Cr.  
**TURNOVER**

**20.06**  
Cr.  
**EBIDTA**

**5.11**  
**EPS**

**6.27**  
Cr.  
**PAT**



## UNAUDITED SEGMENT WISE REVENUE, RESULT AND CAPITAL EMPLOYED FOR QUARTER & NINE MONTHS ENDED 31ST DECEMBER 2009 (Rs in Lacs)

| Sr. No. | Particulars   | 3 months ended     | 3 months ended in | Year to Date figures | Year to Date figures | Figures for the year  |
|---------|---|--------------------|-------------------|----------------------|----------------------|-----------------------|
|         |   | 31st December 2009 | the previous year | for current period   | for the previous yr. | ended 31st March 2009 |
|         |   | (Unaudited)        | (Unaudited)       | (Unaudited)          | (Unaudited)          | (Audited)             |
| 1       | Segment Revenue   |                    |                   |                      |                      |                       |
|         | (Net Sales/Income from each segment)  |                    |                   |                      |                      |                       |
|         | a. Project  | 14,339.37          | 13,502.28         | 52,670.84            | 36,302.12            | 56,739.68             |
|         | b. Supply, Operation & Maintenance  | 1,121.35           | 1,250.26          | 2,335.74             | 2,683.13             | 3,081.43              |
|         | <b>Total</b>  | <b>15,460.72</b>   | <b>14,752.54</b>  | <b>55,006.58</b>     | <b>38,985.25</b>     | <b>59,821.11</b>      |
|         | Less: Intersegment Revenue  | -                  | -                 | -                    | -                    | -                     |
|         | Net Sales /Income from Operations   | 15,460.72          | 14,752.54         | 55,006.58            | 38,985.25            | 59,821.11             |
| 2       | Segment Results   |                    |                   |                      |                      |                       |
|         | (Profit (+)/Loss(-) before tax and interest from each segment)                      |                    |                   |                      |                      |                       |
|         | a. Project  | 1,718.52           | 2,100.56          | 5,732.96             | 6,172.54             | 6,645.67              |
|         | b. Supply, Operation & Maintenance  | 124.80             | 313.12            | 330.68               | 644.21               | 431.37                |
|         | <b>TOTAL</b>  | <b>1,843.32</b>    | <b>2,413.68</b>   | <b>6,063.64</b>      | <b>6,816.75</b>      | <b>7,077.04</b>       |
|         | Less: i) Interest   | 671.41             | 670.99            | 1,813.11             | 1,635.16             | 2,153.23              |
|         | ii) Other un-allocable expenditure net off un-allocable income                      | 133.17             | 638.22            | 703.49               | 2,026.98             | 2,855.82              |
|         | <b>Total Profit Before Tax</b>  | <b>1,038.74</b>    | <b>1,104.47</b>   | <b>3,547.04</b>      | <b>3,154.61</b>      | <b>2,067.99</b>       |
| 3       | Capital employed  |                    |                   |                      |                      |                       |
|         | (Segment Assets - Segment liabilities)  |                    |                   |                      |                      |                       |
|         | a. Project  | 27,558.58          | 18,236.35         | 27,558.58            | 18,236.35            | 15,734.31             |
|         | b. Operation & Maintenance  | 2,122.76           | 1,565.74          | 2,122.76             | 1,565.74             | 1,340.12              |
|         | <b>TOTAL</b>  | <b>29,681.34</b>   | <b>19,802.09</b>  | <b>29,681.34</b>     | <b>19,802.09</b>     | <b>17,074.43</b>      |
|         | i) (Other un-allocable Corporate Assets - Other un-allocable Corporate Liabilities) | 13,390.76          | 16,422.05         | 13,390.76            | 16,422.05            | 19,391.74             |

## NOTES

- The pending order book as on 30<sup>th</sup> January, 2010 is 2062 Crores.
- The above Unaudited results of the quarter ended 31<sup>st</sup> December, 2009 which is subject to limited review by the statutory auditors have been reviewed by the audit committee and have been approved by the Board of Director of the Company at its meeting held on 30<sup>th</sup> January, 2010.
- The Company has received 7 investor complaints all of which have been resolved.
- The figures corresponding to the previous year have been regrouped/reclassified wherever necessary.
- Ms Sarita Rathi has been appointed as Independent Director of the Company & Mr. S.S. Waghmare Independent Director resigned from the board.

For Sunil Hitech Engineers Limited

Sd/-

(Vijay R. Gutte)

Director Finance

Date : 30<sup>th</sup> January 2010

Place : Nagpur