

Mr Mohanan: The company's foster father

Mr. Mattathil Narayanan Mohanan has 29 years of rich experience and is the man of execution in the company. Though he could not finish his Mechanical Engineering Diploma, his wide experience in the Power Sector projects is unmatched in the industry. He has been working with the company for fourteen years now. His inbuilt capabilities to handle quantum of large volume projects at a time has enriched the company in ways more than one.

Way back, when Mr Mohanan was working with a company in north India, a contractor friend of his introduced him to Mr Ratnakar Gutte. Something clicked in the first meeting and Mr Mohanan joined the erstwhile Sunil Engineering Works as the construction Manager. At that time, SEW's yearly turnover was a mere Rs 1.5 crore.

Mr Mohanan brought with him core experience in the field of fabrication and erection of Heavy Steel Structures, Erection of Boilers & Auxiliaries, Erection of Electrostatic Precipitators, equipments, Power cycle Piping, LP Piping etc.

Mr R Gutte approved him the profile and the package that Mr Mohanan wished. So much so, he was asked to prepare his own appointment letter. "Mr Gutte told me to type my own appointment letter and added that he will sign anything that I write on it. Then I thought, if he is giving me so much respect and freedom, why would I need a piece of paper to certify that", says Mr Mohanan. He did not get the letter ready and till date, he is working without any formal appointment letter.

But formalities never come in the way of Mr Mohanan in his journey of steering the company to success. Mr Gutte continued to support his decisions, and trust his leadership. He was given every freedom to hire staffers and take administrative decisions. Sunil Hitech, in a way, became the brainchild of Mr Mohanan. In the process of nurturing the company, he stayed

away from his family and native. He has to his credit many key projects, which have been completed ahead of schedule with various reputed Customers of the company. His forte is able administration.

His relationship with second generation of Guttes is equally easy. The children, like their father, never disturb Mr Mohanan in his work and they trust his decisions.

Talking about his relationship with the company, Mr Mohanan reminisced that when he joined the company, he had two contractors working under his guidance. In present day, there are 250 contractors. He feels that Mr R Gutte's leadership abilities and his visions helped the company grow so much in such a short span of time. He has seen the company grow from a weak-kneed toddler to a matured organization with its feet firmly planted on the earth.

He has seen the diversification and is still an active witness to even more diversified projects. Sunil Hitech is now into mining, transmission and distribution and now it has started the civil wing under Mr M M Rasheed's direction. Mr Mohanan is happy that the company will start civil jobs in line with mechanical works.

He urged employees to come forward, work with sincerity and dedication and help their subordinates to come forward. "This will also help me in ensuring the growth of my employees, help my staff climb the corporate ladder and pave the way for them towards success", Mr Mohanan says.



Director (Operation), Mr. M.N. Mohanan