

Leadership

“Professionalism if of utmost importance”

Mr Sunil Ratnakar Gutte, the crown prince of Sunil Hitech, is the life-force behind the company. The enthusiastic, workaholic young man has taken the company to new heights. He incorporated latest mechanical and administrative knowledge acquired by him through various courses that he took up in his 26 years of life.

Sunil joined the company in 2004 after completing his degree in Mechanical Engineering. The first job he had taken up in hand after joining the company was visiting the work sites. He was not satisfied with the way records were maintained at the site. He felt that the company lacked proper accounting packages and was way behind in the race of computerization. Being a member of the computer-savvy generation, he felt the need to introduce better IT infrastructure in the company. He went for complete digitization of records. He introduced Mr Harshad Hasabnis to the company as the Financial Advisor and together they improved financial packages.

Mr Sunil Gutte brought in refreshing changes to the company by way of infusing young blood. A team of young engineers were inducted to the company who brought latest ideas and knowledge about newest technologies with them. Mr Sunil is the person responsible for the manifold growth of the company. He thought of making the company a public limited. This experiment of his faced the first

barrier from the CMD. He and the CEO, Mr SKK Ramaiyah were not optimistic about the plan. Mr Sunil went to Mumbai and got valuations which finally convinced the CMD and the CEO. Sunil Hitech became a BSE and NSE listed company.

Being a visionary, Sunil started upgrading the records of the company even before the listing. The company started functioning like a public limited with corporate governance, board of directors, internal quarterly audits were completed and paperworks were maintained meticulously. The company was so prepared that the sail through happened without a single disturbing ripple after it became Public limited company.

As the company grew in image and stature, Mr Sunil planned to diversify. He materialized his father's dream to set up a factory. Sunil Hitech got into transmission and distribution industry in association with Mr Pampattiwar.

Mr Sunil Gutte persistently addressed himself on behalf of the company to all multi-dimensional problems. He is confident to embark upon a new adventurous journey. He asserts that some measures have been already adopted by the company, and some more are on the anvil, which will facilitate Sunil Hitech's journey on the sunlit path. Mr Sunil is proud of the way Sunil Hitech handles its growth. He is not scared of any

competition; he are ready to join hands with any partner for progress. This was the message he conveyed to the workforce of Sunil Hitech. He wished his staff to inculcate a professional mentality. For him, his father has been his mentor. He was the person who, like in all other employees, instilled leadership qualities in him as well.

Mr Sunil says that we all need to learn a lot from our CMD. He had the vision and the ability to extract the best from each and every employee. Mr Sunil says, "I have learnt from my father that the best way to ensure one's own growth is to provide growth opportunities to his/her subordinates. I would like to tell my employees the same thing help your juniors and colleagues to climb the corporate ladder so that you reach the top."